<Excerpt English translation of the original Japanese-language document>



## Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending February 29, 2012 <under Japanese GAAP>

| Company name:    | PARCO CO., LTD.   |
|------------------|---|
| Listing:         | First Section of the Tokyo Stock Exchange   |
| Stock code:      | 8251  |
| URL:             | http://www.parco.co.jp/   |
| Representative:  | Kouzou Makiyama, Member of the Board, President, Representative Executive Officer |
| Inquiries:       | Kazumi Kojima, Senior Executive Officer for Finance                               |
|                  | TEL: +81-3-3477-5791 (from overseas)  |
|                  |   |
| Scheduled date t | o file Quarterly Securities Report: January 13, 2012                              |

Scheduled date of dividend distribution:

Preparation of supplementary material on quarterly earnings: Yes

Holding of quarterly earnings performance review: None

(All amounts have been rounded down to the nearest million yen.)

# Consolidated performance for the first nine months of the fiscal year ending February 29, 2012 (from March 1, 2011 to November 30, 2011) Consolidated operating results (cumulative)

| (1) Consolidated operating results (cumulative) |                 |       |                  |       | (Percentage     | s indica | te year-on-year ch | anges.) |
|---|-----------------|-------|------------------|-------|-----------------|----------|--------------------|---------|
|   | Net sales       |       | Operating income |       | Ordinary income |          | Net income         | •       |
| First nine months ended                         | Millions of yen | %     | Millions of yen  | %     | Millions of yen | %        | Millions of yen    | %       |
| November 30, 2011                               | 187,992         | (3.2) | 6,156            | (5.6) | 5,997           | (1.9)    | 2,902              | (4.6)   |
| November 30, 2010                               | 194,149         | 0.8   | 6,522            | (0.4) | 6,115           | (4.9)    | 3,041              | (5.2)   |

|                         | Net income per share | Diluted net income per share |
|-------------------------|----------------------|------------------------------|
| First nine months ended | Yen                  | Yen                          |
| November 30, 2011       | 35.26                | 29.15                        |
| November 30, 2010       | 36.92                | 34.69                        |

#### (2) Consolidated financial position

|                   | Total assets    | Net assets      | Equity ratio | Net assets per share |
|-------------------|-----------------|-----------------|--------------|----------------------|
| As of             | Millions of yen | Millions of yen | %            | Yen                  |
| November 30, 2011 | 219,314         | 83,007          | 37.8         | 1,009.35             |
| February 28, 2011 | 222,135         | 81,868          | 36.8         | 993.52               |

Reference: Equity (Net assets – Minority interests)

As of November 30, 2011: 82,985 million yen

As of February 28, 2011: 81,844 million yen

### 2. Cash dividends

|  |                       | Annual dividends       |                       |                     |       |  |  |
|--|-----------------------|------------------------|-----------------------|---------------------|-------|--|--|
|  | First quarter-<br>end | Second quarter-<br>end | Third quarter-<br>end | Fiscal year-<br>end | Total |  |  |
|  | Yen                   | Yen                    | Yen                   | Yen                 | Yen   |  |  |
| Fiscal year ended<br>February 28, 2011             | _                     | 8.00                   | -                     | 9.00                | 17.00 |  |  |
| Fiscal year ending<br>February 29, 2012            | _                     | 8.00                   | -                     |                     |       |  |  |
| Fiscal year ending<br>February 29, 2012 (Forecast) |                       |                        |                       | 9.00                | 17.00 |  |  |

Note: Revisions to the forecasts of cash dividends in the current quarter: None

## 3. Consolidated earnings forecasts for the fiscal year ending February 29, 2012 (from March 1, 2011 to February 29, 2012)

(Percentages indicate year-on-year changes.)

|   | Net sale        | s     | Operating in    | icome | Ordinary in     | come  | Net inco        | me    | Net income per share |  |
|---|-----------------|-------|-----------------|-------|-----------------|-------|-----------------|-------|----------------------|--|
|   | Millions of yen | %     | Yen                  |  |
| Fiscal year ending<br>February 29, 2012 | 263,600         | (0.5) | 9,000           | (2.4) | 8,750           | (0.0) | 4,300           | (2.3) | 52.24                |  |

Note: Revisions to the consolidated earnings forecasts in the current quarter: None

### 4. Others

(1) Changes in significant subsidiaries during the current quarter: None Note: Changes in specified subsidiaries resulting in the change in scope of consolidation during the current quarter

- (2) Application of simplified accounting and special accounting: Yes Note: Application of simplified accounting and special accounting for preparing quarterly consolidated financial statements
- (3) Changes in accounting policies and procedures, and methods of presentation
  - a. Changes due to revisions to accounting standards and other regulations: Yes
  - b. Changes due to other reasons: Yes
  - Note: Changes in accounting policies and procedures, and methods of presentation for preparing the quarterly consolidated financial statements described in the section of "Changes in significant matters forming the basis of preparing the quarterly consolidated financial statements"
- (4) Number of issued shares (common stock)
  - a. Total number of issued shares at the end of the period (including treasury stock)

|    | As of November 30, 2011                                    | 82,475,677 shares                      |
|----|--|--|
|    | As of February 28, 2011                                    | 82,475,677 shares                      |
| b. | Number of shares of treasury stock at the end of the perio | d                                      |
|    | As of November 30, 2011                                    | 259,445 shares                         |
|    | As of February 28, 2011                                    | 97,083 shares                          |
| c. | Average number of shares during the period (cumulative     | from the beginning of the fiscal year) |
|    | For the first nine months ended November 30, 2011          | 82,310,426 shares                      |
|    | For the first nine months ended November 30, 2010          | 82,379,214 shares                      |

#### \* Indication regarding execution of quarterly review procedures

The quarterly review procedures pursuant to the Financial Instruments and Exchange Act do not apply to this quarterly earnings report. At the time of disclosure of this quarterly earnings report, the quarterly review procedures for quarterly financial statements are in progress.

#### \* Proper use of earnings forecasts, and other special matters

The forward-looking statements, including earnings forecasts, contained in these materials are based on information available to the Company at the time of the filing and certain assumptions deemed reasonable by the Company. Actual business and other results may differ significantly due to various unforeseen factors.

## Quarterly consolidated financial statements (1) Consolidated balance sheets

|   |                         | (Millions of year                    |
|---|-------------------------|--------------------------------------|
|   | As of November 30, 2011 | As of February 28, 2011<br>(Summary) |
| Assets  |                         |                                      |
| Current assets                                  |                         |                                      |
| Cash and deposits                               | 9,222                   | 12,253                               |
| Notes and operating accounts receivable         | 11,752                  | 7,252                                |
| Short-term investment securities                | 300                     | -                                    |
| Merchandise and finished goods                  | 2,998                   | 2,480                                |
| Work in process                                 | 196                     | 228                                  |
| Raw materials and supplies                      | 35                      | 42                                   |
| Other   | 5,279                   | 5,988                                |
| Allowance for doubtful accounts                 | (4)                     | (1                                   |
| Total current assets                            | 29,781                  | 28,24                                |
| Noncurrent assets                               |                         |                                      |
| Property, plant and equipment                   |                         |                                      |
| Buildings and structures                        | 119,162                 | 120,12                               |
| Accumulated depreciation                        | (71,739)                | (71,10                               |
| Accumulated impairment loss                     | (609)                   | (93                                  |
| Buildings and structures, net                   | 46,813                  | 48,08                                |
| Buildings and structures in trust               | 17,208                  | 16,89                                |
| Accumulated depreciation                        | (1,407)                 | (77                                  |
| Buildings and structures in trust, net          | 15,801                  | 16,12                                |
| Machinery, equipment and vehicles               | 1,378                   | 1,37                                 |
| Accumulated depreciation                        | (1,013)                 | (94                                  |
| Machinery, equipment and vehicles, net          | 365                     | 42                                   |
| Machinery, equipment and vehicles in trust      | 16                      | 1                                    |
| Accumulated depreciation                        | (3)                     | (                                    |
| Machinery, equipment and vehicles in trust, net | 12                      | 1                                    |
| Other   | 5,340                   | 5,07                                 |
| Accumulated depreciation                        | (3,871)                 | (3,78                                |
| Accumulated impairment loss                     | (45)                    | (5,76                                |
| Other, net                                      | 1,422                   | 1,22                                 |
| Other in trust                                  | 136                     | 13                                   |
| Accumulated depreciation                        | (36)                    | (2                                   |
| Other in trust, net                             | 99                      | 11                                   |
| Land  | 43,992                  | 45,20                                |
| Land in trust                                   | 43,392<br>19,371        | 43,20                                |
| Construction in progress                        | 19,371                  | 19,37                                |
| Total property, plant and equipment             | 127,892                 | 130,64                               |
| Intangible assets                               | 127,072                 | 150,04                               |
| Leasehold right                                 | 10,949                  | 10,94                                |
| Other   | 771                     | 72                                   |
| Total intangible assets                         | 11,721                  | 11,67                                |
| Investments and other assets                    | 11,721                  | 11,07                                |
| Investment securities                           | 4,886                   | 4,97                                 |
| Lease and guarantee deposits                    | 4,880                   | 43,09                                |
| Other   | 3,676                   | 43,09                                |
| Allowance for doubtful accounts                 | (223)                   | (24                                  |
| Total investments and other assets              | 49,919                  | 51,57                                |
| Total noncurrent assets                         | 189,533                 | 193,894                              |
| Total assets                                    | 219,314                 | 222,135                              |

|   |                         | (Millions of yen                     |
|---|-------------------------|--------------------------------------|
|   | As of November 30, 2011 | As of February 28, 2011<br>(Summary) |
| Liabilities   |                         |                                      |
| Current liabilities                                   |                         |                                      |
| Notes and operating accounts payable-trade            | 21,579                  | 16,118                               |
| Short-term loans payable                              | 21,756                  | 17,216                               |
| Income taxes payable                                  | 446                     | 2,266                                |
| Provision   | 1,002                   | 1,808                                |
| Other   | 11,784                  | 9,552                                |
| Total current liabilities                             | 56,569                  | 46,961                               |
| Noncurrent liabilities                                |                         |                                      |
| Bonds payable   | 1,500                   | 2,000                                |
| Bonds with subscription rights to shares              | 15,000                  | 15,000                               |
| Long-term loans payable                               | 25,867                  | 38,231                               |
| Provision   | 1,585                   | 1,555                                |
| Guarantee deposits received                           | 34,933                  | 36,159                               |
| Other   | 852                     | 360                                  |
| Total noncurrent liabilities                          | 79,738                  | 93,306                               |
| Total liabilities                                     | 136,307                 | 140,267                              |
| Net assets  |                         |                                      |
| Shareholders' equity                                  |                         |                                      |
| Capital stock   | 26,867                  | 26,867                               |
| Capital surplus                                       | 27,527                  | 27,528                               |
| Retained earnings                                     | 28,903                  | 27,400                               |
| Treasury stock  | (162)                   | (61)                                 |
| Total shareholders' equity                            | 83,135                  | 81,734                               |
| Valuation and translation adjustments                 |                         |                                      |
| Valuation difference on available-for-sale securities | 60                      | 275                                  |
| Foreign currency translation adjustment               | (211)                   | (164)                                |
| Total valuation and translation adjustments           | (150)                   | 110                                  |
| Minority interests                                    | 22                      | 23                                   |
| Total net assets                                      | 83,007                  | 81,868                               |
| Total liabilities and net assets                      | 219,314                 | 222,135                              |

## (2) Consolidated statements of income (cumulative)

(Millions of yen)

|  | First nine months ended<br>November 30, 2010 | First nine months ended<br>November 30, 2011 |
|--|--|--|
| Net sales  | 194,149                                      | 187,992                                      |
| Cost of sales  | 165,356                                      | 159,776                                      |
| Gross profit   | 28,793                                       | 28,216                                       |
| Operating revenue  | 2,126  | 2,077  |
| Operating gross profit   | 30,919                                       | 30,293                                       |
| Selling, general and administrative expenses   | 24,396                                       | 24,137                                       |
| Operating income   | 6,522  | 6,156  |
| Non-operating income   | · · ·  |  |
| Interest income  | 59   | 65   |
| Dividends income   | 43   | 48   |
| Equity in earnings of affiliates   | _  | 105  |
| Miscellaneous income   | 308  | 282  |
| Total non-operating income   | 412  | 501  |
| Non-operating expenses   |  |  |
| Interest expenses  | 738  | 631  |
| Miscellaneous expenses   | 80   | 29   |
| Total non-operating expenses   | 818  | 661  |
| Ordinary income  | 6,115  | 5,997  |
| Extraordinary income   | · · ·  | · · ·  |
| Gain on sales of noncurrent assets   | _  | 186  |
| Reversal of allowance for doubtful accounts  | 1  | 5  |
| Other  | 19   | 24   |
| Total extraordinary income   | 21   | 216  |
| Extraordinary loss   |  |  |
| Loss on retirement of noncurrent assets  | 374  | 753  |
| Impairment loss  | 18   | 8  |
| Loss on disaster   | _  | 103  |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | _  | 148  |
| Loss on closing of stores  | 266  | 4  |
| Restructuring loss   | 14   | _  |
| Other  | 73   | 84   |
| Total extraordinary losses   | 747  | 1,102  |
| Income before income taxes and minority interests                                      | 5,389  | 5,111  |
| Income taxes   | 2,348  | 2,208  |
| Income before minority interests   |  | 2,902  |
| Minority interests in loss   | (0)  | (0)  |
| Net income   | 3,041  | 2,902  |

## (3) Consolidated statements of cash flows

(Millions of yen)

|  | First nine months ended<br>November 30, 2010 | First nine months ended<br>November 30, 2011 |
|--|--|--|
| Net cash provided by (used in) operating activities                                    |  |  |
| Income before income taxes and minority interests                                      | 5,389  | 5,111  |
| Depreciation and amortization  | 4,921  | 4,695  |
| Impairment loss  | 18   | 8  |
| Increase (decrease) in allowance for doubtful accounts                                 | (2)  | (18)   |
| Increase (decrease) in provision for bonuses   | (442)  | (541)  |
| Increase (decrease) in provision for sales returns                                     | (1)  | 4  |
| Increase (decrease) in provision for books unsold                                      | 14   | 8  |
| Increase (decrease) in provision for sales promotion expenses                          | 24   | 47   |
| Increase (decrease) in provision for retirement benefits                               | 123  | 74   |
| Increase (decrease) in provision for directors' retirement benefits                    | (13)   | -  |
| Increase (decrease) in provision for loss on store closing                             | -  | (53)   |
| Loss on store closings   | 266  | 4  |
| Interest and dividends income  | (103)  | (114   |
| Interest expenses  | 738  | 631  |
| Loss (gain) on sales and retirement of noncurrent assets                               | 102  | (43)   |
| Loss on business restructuring   | 14   | -  |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | _  | 148  |
| Decrease (increase) in notes and accounts receivable-<br>trade                         | (1,945)                                      | (4,501)                                      |
| Decrease (increase) in inventories   | (61)   | (480)  |
| Increase (decrease) in notes and accounts payable-trade                                | 4,148  | 5,460  |
| Increase/decrease in other assets/liabilities  | (756)  | 2,875  |
| Other, net   | (16)   | (3)  |
| Subtotal   | 12,419                                       | 13,315                                       |
| Interest and dividends income received   | 103  | 114  |
| Interest expenses paid   | (647)  | (771)  |
| Payment resulting from store closing   | -  | (333)  |
| Payments for business restructuring  | (219)  | -  |
| Income taxes paid  | (2,133)                                      | (4,056)                                      |
| Net cash provided by (used in) operating activities                                    | 9,523  | 8,267  |

|  | First nine months ended<br>November 30, 2010 | First nine months ended<br>November 30, 2011 |
|--|--|--|
| Net cash provided by (used in) investing activities                |  |  |
| Purchase of short-term investment securities                       | (200)  | (300)  |
| Proceeds from sales of short-term investment securities            | 100  | -  |
| Purchase of property, plant and equipment                          | (40,147)                                     | (2,161)                                      |
| Proceeds from sales of property, plant and equipment               | 1  | 1,471  |
| Purchase of investment securities                                  | (0)  | (229)  |
| Proceeds from sales of investment securities                       | -  | 0  |
| Payments for lease and guarantee deposits                          | (2,016)                                      | (68  |
| Proceeds from collection of lease and guarantee deposits           | 2,843  | 1,978  |
| Increase (decrease) in guarantee deposits received                 | (675)  | (1,952                                       |
| Other, net   | (713)  | (137   |
| Net cash provided by (used in) investing activities                | (40,808)                                     | (1,397                                       |
| Net cash provided by (used in) financing activities                |  |  |
| Net increase (decrease) in short-term loans payable                | (1,733)                                      | 7,140  |
| Proceeds from long-term loans payable                              | 32,000                                       | 175  |
| Repayment of long-term loans payable                               | (4,789)                                      | (15,139                                      |
| Proceeds from issuance of bonds with subscription rights to shares | 14,945                                       | -  |
| Redemption of bonds  | (500)  | (500   |
| Net decrease (increase) in treasury stock                          | (0)  | (102   |
| Cash dividends paid  | (1,318)                                      | (1,399                                       |
| Other, net   | (36)   | (48  |
| Net cash provided by (used in) financing activities                | 38,568                                       | (9,873                                       |
| Effect of exchange rate change on cash and cash equivalents        | (30)   | (26  |
| Net increase (decrease) in cash and cash equivalents               | 7,253  | (3,030)                                      |
| Cash and cash equivalents at beginning of period                   | 9,023  | 12,253                                       |
| Cash and cash equivalents at end of period                         | 16,276                                       | 9,222  |